



Training Opportunities Calendar

Click [here](#) to view the Syllabus for Gift Planners

February 2012

Date:	February 9-10, 2012
Course:	Integrating Major and Planned Gifts
Location:	Seattle, WA
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Intermediate, Advanced
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com
Date:	February 27-18, 2012
Course:	Gift Planning Fundamentals
Location:	Washington, DC
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

March 2012

Date:	March 26-27, 2012
Course:	An Introduction to Planned Giving
Location:	Chicago, IL
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Beginning, Intermediate
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

April 2012

Date:	April 16, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Introductory
Location:	San Francisco, CA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Beginning

Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	April 16, 2012
Course:	Gift Administration with <i>GiftWrap</i> - Basics
Location:	San Francisco, CA
Organization:	PG Calc
Syllabus Code:	4.0
Level:	Beginning
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	April 17, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Advanced
Location:	San Francisco, CA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	April 17, 2012
Course:	Gift Administration with <i>GiftWrap</i> - Reporting & Analysis
Location:	San Francisco, CA
Organization:	PG Calc
Syllabus Code:	4.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	April 26-27, 2012
Course:	Gift Planning Fundamentals
Location:	Memphis, TN
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com
Date:	April 30, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Introductory
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Beginning
Cost:	\$295
E-mail:	mheep@pgcalc.com

Web Site	www.pgcalc.com
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May 2012

Date:	May 1, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Advanced
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	May 21-22, 2012
Course:	An Introduction to Planned Giving
Location:	Phoenix, AZ
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Beginning, Intermediate
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

June 2012

Date:	June 14-15, 2012
Course:	Integrating Major and Planned Gifts
Location:	Chicago, IL
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Intermediate, Advanced
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com
Date:	June 18, 2012
Course:	Lead Trust School
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	June 19, 2012
Course:	Planned Giving by the Numbers
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com

Web Site	www.pgcalc.com
Date:	June 27-29, 2012
Course:	Practical Skills for Planned Giving
Location:	Chicago, IL
Organization:	R&R Newkirk
Syllabus Code:	1.0, 2.0, 3.0, 5.0
Level:	All
Cost:	\$795
E-mail:	inquiries@rnewkirk.com
Web Site	www.rnewkirk.com

July 2012

Date:	July 16-17, 2012
Course:	Gift Planning Fundamentals
Location:	New York, NY
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com
Date:	July 30-31, 2012
Course:	Gift Planning Fundamentals
Location:	San Francisco, CA
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

August 2012

Date:	August 6, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Introductory
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Beginning
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	August 7, 2012
Course:	Gift Planning with <i>Planned Giving Manager</i> – Advanced
Location:	Boston, MA
Organization:	PG Calc
Syllabus Code:	3.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com

Web Site	www.pgcalc.com
Date:	August 8, 2012
Course:	Gift Administration with <i>GiftWrap</i> - Basics
Location:	Cambridge, MA
Organization:	PG Calc
Syllabus Code:	4.0
Level:	Beginning
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	August 9, 2012
Course:	Gift Administration with <i>GiftWrap</i> - Reporting & Analysis
Location:	Cambridge, MA
Organization:	PG Calc
Syllabus Code:	4.0
Level:	Intermediate
Cost:	\$295
E-mail:	mheep@pgcalc.com
Web Site	www.pgcalc.com
Date:	August 9-10, 2012
Course:	An Introduction to Planned Giving
Location:	Washington, DC
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Beginning, Intermediate
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com
Date:	August 20-24, 2012
Course:	Comprehensive Seminar
Location:	Indianapolis, IN
Organization:	Pentera, Inc.
Syllabus Code:	All
Level:	Beginning, Intermediate
Cost:	Varies
E-mail:	claudine@pentera.com
Web Site	www.pentera.com

October 2012

Date:	October 15-16, 2012
Course:	Gift Planning Fundamentals
Location:	Chicago, IL
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

November 2012

Date:	November 1-2, 2012
Course:	Integrating Major and Planned Gifts
Location:	Dallas, TX
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Intermediate, Advanced
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com

December 2012

Date:	December 3-4
Course:	An Introduction to Planned Giving
Location:	Washington, DC
Organization:	The Sharpe Group
Syllabus Code:	All
Level:	Beginning, Intermediate
Cost:	Varies
E-mail:	barlow.mann@sharpenet.com
Web Site	www.sharpenet.com