



2003 NATIONAL CONFERENCE ON PLANNED GIVING

October 22-25, 2003 • Cincinnati, Ohio

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2003 NATIONAL CONFERENCE ON PLANNED GIVING – POST CONFERENCE AUDIO CASSETTE & CD ORDER FORM

THURSDAY SESSIONS

<input type="checkbox"/> PG301	<input type="checkbox"/> PG301cd	Nonprofits Are Different and So Are Their Investments - Paul L. Comstock & James M. Cowley
<input type="checkbox"/> PG302	<input type="checkbox"/> PG302cd	Top Ten List From the Charitable Gift Planning Hall of Shame - Jeffrey D. Davine & David Wheeler Newman
<input type="checkbox"/> PG303	<input type="checkbox"/> PG303cd	Donor Seminars That Work - John Elbare
<input type="checkbox"/> PG304	<input type="checkbox"/> PG304cd	Understanding the Wealthy: Personalities and Barriers to Access - Paul J. Grote, Jr. & Marty Z. Carter
<input type="checkbox"/> PG305	<input type="checkbox"/> PG305cd	Completing Large Gifts - How to Get That Indecisive Donor to Decide - Robert Lew
<input type="checkbox"/> PG306	<input type="checkbox"/> PG306cd	Maximizing the Benefits From Your Gift Annuity Program - Frank Minton
<input type="checkbox"/> PG307	<input type="checkbox"/> PG307cd	From Theory to Practice: Three Successful Models to Build Endowment - Kathryn W. Miree
<input type="checkbox"/> PG308	<input type="checkbox"/> PG308cd	Planned Giving 007 Bonds - Just Bonds - Lisa Newfield & Philip T. Temple
<input type="checkbox"/> PG309	<input type="checkbox"/> PG309cd	Plenary Luncheon - NCPG President's Address - Chris Yates
<input type="checkbox"/> PG310	<input type="checkbox"/> PG310cd	Combining CRTs and CLTs to Benefit Donors and Charities - Gregory W. Baker & Ted R. Batson
<input type="checkbox"/> PG311	<input type="checkbox"/> PG311cd	Puff the Magic Planned Giving Dragon: The Unitrust Pooled Income Fund - Reynolds T. Cafferata
<input type="checkbox"/> PG312	<input type="checkbox"/> PG312cd	Investment Bootcamp for Planned Giving Professionals - Robin R. Ganzert
<input type="checkbox"/> PG313	<input type="checkbox"/> PG313cd	How to Involve Big Shop Development Officers in Planned Giving - Scott R.P. Janney & Jerry P. Rohrbach
<input type="checkbox"/> PG314	<input type="checkbox"/> PG314cd	Partnering the Planned and Major Gift Functions: Will This Marriage Work? Cynthia Wilson Krause & Scott R. Lumpkin
<input type="checkbox"/> PG315	<input type="checkbox"/> PG315cd	Considering Persons With Special Needs When Charitable Gift Planning - Philip M. Purcell
<input type="checkbox"/> PG316	<input type="checkbox"/> PG316cd	Gift Planning Cases and Problems - Jonathan G. Tidd
<input type="checkbox"/> PG317	<input type="checkbox"/> PG317cd	A Second Bite of the Apple: Commuting the Underproductive CRT - Russell A. Willis, III

FRIDAY SESSIONS

<input type="checkbox"/> PG318	<input type="checkbox"/> PG318cd	ABCs of "Death Taxes" for Gift Planners: Everything You Need to Know in 75 Minutes - Marc Carmichael & Laura Hansen Dean
<input type="checkbox"/> PG319	<input type="checkbox"/> PG319cd	What's It to You...? Valuation Standards for Planned Gifts - Jeffrey Comfort
<input type="checkbox"/> PG320	<input type="checkbox"/> PG320cd	No Can Do: Problems and Cases on Ethics and Enforcement - Tom Cullinan
<input type="checkbox"/> PG321	<input type="checkbox"/> PG321cd	Should We Care About the LOWER Net Worth Donor? - Emily Cummins
<input type="checkbox"/> PG322	<input type="checkbox"/> PG322cd	Tales From the Trenches - Erik Dryburgh
<input type="checkbox"/> PG323	<input type="checkbox"/> PG323cd	Can Beneficiaries Receive Larger Payments From a Net Income Trust? - Arthur W. Murray & Ace E. Rowley
<input type="checkbox"/> PG324	<input type="checkbox"/> PG324cd	Technically Speaking, Down By the (Ohio) Riverside - Terry L. Simmons
<input type="checkbox"/> PG325	<input type="checkbox"/> PG325cd	Life Insurance: Been There, Done That, Ain't Goin' There Agin! - George E. Willock
<input type="checkbox"/> PG326	<input type="checkbox"/> PG326cd	Plenary Luncheon - Ethics Panel - Pamela Davidson, Laura Hansen Dean & Jonathan Heintzelman
<input type="checkbox"/> PG327	<input type="checkbox"/> PG327cd	Implementing an Effective Estate Administration Program to Increase Your Bottom Line - Alvin H. Blitz & Jackie W. Franey
<input type="checkbox"/> PG328	<input type="checkbox"/> PG328cd	Coming Soon! Planned Giving Prospects Who Think They're Smarter Than You Are - John Foster & Viken Mikaelian
<input type="checkbox"/> PG329	<input type="checkbox"/> PG329cd	Planned Giving With Unusual Assets - Charles B. Gordy, II
<input type="checkbox"/> PG330	<input type="checkbox"/> PG330cd	Planning Strategies for Charitable IRA Rollover (and for Other Retirement Plan Gifts) - Christopher R. Hoyt
<input type="checkbox"/> PG331	<input type="checkbox"/> PG331cd	New Accountabilities in Benefactor Reporting - Sue Leander & Frank D. Schubert
<input type="checkbox"/> PG332	<input type="checkbox"/> PG332cd	Giving Without Guilt: Helping Women Realize Their Full Giving Potential - Melanie Schnoll-Begun
<input type="checkbox"/> PG333	<input type="checkbox"/> PG333cd	Is There "Security" in Planned Giving? - Robert F. Sharpe, Jr.
<input type="checkbox"/> PG334	<input type="checkbox"/> PG334cd	The Real Estate Gift: Friend or Foe? - Allen F. Thomas

SATURDAY SESSIONS

<input type="checkbox"/> PG335	<input type="checkbox"/> PG335cd	Closing Breakfast - Experts Panel - Darryl Ott, Erik Dryburgh, Christopher Hoyt and Marjorie Houston
<input type="checkbox"/> PG336	<input type="checkbox"/> PG336cd*	Culture Clash: Planned Giving in Comprehensive Capital Campaigns - Aviva Shiff Boedecker
<input type="checkbox"/> PG337	<input type="checkbox"/> PG337cd*	Oh, What a Bear! Top Gift Ideas in Uncertain Times - Melissa M. Cliett, Christina Huber Cole & Brad Crain
<input type="checkbox"/> PG338	<input type="checkbox"/> PG338cd*	Designing and Implementing Charitable Lead Trusts in Today's Changing Environment - Andrew M. Grumet
<input type="checkbox"/> PG339	<input type="checkbox"/> PG339cd*	Changing World of Donor Advised Funds - Eileen R. Heisman & Donald P. Kent
<input type="checkbox"/> PG340	<input type="checkbox"/> PG340cd*	Five Practical Solutions for Programmatic Success—Now! - Betsy A. Mangone
<input type="checkbox"/> PG341	<input type="checkbox"/> PG341cd*	What the IRS Wants You to Know About Charitable Giving - Laura H. Peebles
<input type="checkbox"/> PG342	<input type="checkbox"/> PG342cd*	Re-Engaging the Wealthy: Understanding the Motivations and Concerns of High Net-Worth Individuals - Michael C. Sholtz
<input type="checkbox"/> PG343	<input type="checkbox"/> PG343cd*	"I Don't Know What to Say, I'm Speechless!" Is This Planned Giving or Open Mike Night at the Improv? - Craig Wruck & Jean Roberts

*These sessions require two CDs each.